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Our Mission

We are a partnership supporting Jose, an entrepreneur dedicated to acquiring and managing a single exceptional business. Our commitment is to preserve the seller's legacy and fulfill their vision while creating long-term value for employees, clients, and the broader community.

What We Look For

We are seeking a business-to-business services or tech-enabled company based in the U.S. with annual revenues ranging from \$3 million to \$30 million, primarily recurring in nature, and a history of profitable growth. We are interested in owners motivated to sell either partially or completely and offer competitive payment through a straightforward transaction process.

Our Team

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WHY US?

	Private Equity	Strategic Buyer	Griffith Growth
Company's Future	One of many within a portfolio	Either merged or integrated into the larger business	The only business to be managed
Seller's Legacy	Uncertain	Potentially lost	Preserved
Seller's Future	Either forced to stay or to leave	Typically compelled to stay involved for months or years	Flexible to the needs and wants of the seller
Employees' Future	Uncertain, depends on PE's cost-cutting plans	At risk, as duplicity of jobs will be inevitable	Remain more critical than ever to the normal course of the business
Value Creation Levers	Revenue growth, cost-cutting, financial engineering	Revenue growth, cost synergies, integrations	Revenue growth, coverage, and product expansion
Ease of Transaction	Couple of months to a year dealing with several counterparts	1-3 months dealing with one counterparty	1-3 months dealing with one counterparty
Funded By	Insurance, Sovereign Wealth Funds, Endowments, Pension Funds	Company Shareholders	Team of entrepreneurs, company operators, and investors

PRINCIPAL




JOSE IGNACIO GARCIA SUAREZ

Principal & Operator

Jose began his post college career at American Realty Advisors, a leading real estate private equity firm based out of Los Angeles. He supported and led investment analysis for real estate investments across the United States.

He was admitted to Stanford Graduate School of Business in 2021. While at business school, Jose focused his curriculum on entrepreneurial ventures and organizational leadership. He earned his MBA in 2023.

 <https://www.linkedin.com/in/jgarcia01/>

Upon graduating, Jose won a selective one year fellowship Stanford. During that year, he interviewed CEOs at top performing firms and published 10+ studies covering strategic growth of small, mid-size, and large businesses including Tesla, Instacart, Netafim, and PayJoy. He was also mentored by leading CEOs like Irv Grousbeck and many more.

He spent most of his time in college either swimming with Harvard's Club Swim Team or leading Harvard Dorm Crew, an organization that provides cleaning services for students. His favorite swimming event was the butterfly stroke that was a part of medley relays. Through swim, he saw the value of specialization and teamwork. At Dorm Crew, Jose grew his appreciation for manual labor and honed his project management skills.

PARTNERS



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The Cromwell Harbor
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Former CEO



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Nova Flex LED
Founder, Adirondack
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